

Trusted, independent advice for real estate leaders.

ADVISORY SERVICES

Unbiased, data-backed guidance for investors and operators navigating complex CRE markets – delivering capital allocation strategies, transaction advisory, portfolio optimization & board-level counsel.

\$40B+

Transactions
Advised

30+

Years Advising
REIT IPOs

All

Sectors
Covered

Capital Markets Expertise

Navigate deals with confidence

Strategic advice through IPOs, M&As, REIT conversions and private capital raises, plus investor messaging to position your company for optimal market impact.

Portfolio & Transaction Advisory

Goal-driven investment strategy

Build stronger portfolios and strategies with tailored insight, transactional support, and specialized sector research to maximize investment value.

Board & Governance Services

Independent insight for stronger leadership

Empower leadership with independent board counsel, company diagnostics, and governance guidance, delivering clarity for smarter decisions.

Niche Sector Research

Strategic Reviews

Governance Advisory

IPOs & M&A

Delivering clarity and confidence through independent, data-driven guidance for complex real estate decisions

Independence: No conflicts - just clear, honest advice

Depth & Experience: Decades of global market expertise

Insight: Strategic advice powered by proprietary data

Results-Driven: \$40B+ in advised transactions

Global Coverage: Serving clients across six continents



ADVISING A WIDE RANGE OF PROFESSIONAL LEADERS

Serving institutional investors, REITs, operators, hedge funds, family offices, and more.



Capital Markets Expertise

- **IPOs & M&A** | Execution-ready insights for offerings, mergers, and privatizations
- **REIT Conversions** | Structure and execute REIT transitions seamlessly
- **Investor Messaging** | Shape compelling, data-informed narratives



Portfolio and Transaction Advisory

- **Portfolio Strategy** | Build with confidence using bespoke market intelligence
- **Transaction Support** | Advisory on acquisitions, sales, and restructurings
- **Niche Sector Research** | Deep dives into emerging opportunities



Board and Governance Services

- **Strategic Reviews** | Special committees, activism, and governance alignment
- **Company Diagnostics** | Objective performance benchmarking vs. peers
- **Governance Advisory** | Best-in-class frameworks for leadership success















